



Area Specialist

June 2014 Newsletter

From the Principal's Pen:

Choosing an estate agent can be a daunting task.

A property is often one's most valuable asset and thus it's essential that you are in safe, capable and trustworthy hands when it comes to making real-estate decisions.

Doing your homework and calling an area specialist is the way to start. With numerous agents in the area claiming this title it's not always easy to deduce who is who in the property zoo. Market share is the obvious tell tale sign and consistent market share at that!

There were 6 sales recorded in Harfield Village this past May. Norgarb Properties sold 4 of them translating to a whopping 67% market share. In addition, Norgarb took an average of 1 day to sell each of them and sellers enjoyed, on average, a staggering 0.7% difference between the list price and actual selling price.

To do your homework on Norgarb's credibility click on the respective links below:

[Past sales](#)

[Testimonials](#)

[STBB](#) and [Better Bond](#) (Industry partners)

[Home page](#)

Give your area specialist a call:

www.norgarb.co.za | 021-674 1120 | Claremont to Tokai